

# STATEMENT OF OPERATIONS

As of September 30, 2018

<b>INCOME</b>	<b>2019</b>	<b>2018</b>
Beer and Beverage Sales	57,141.60	55,116.80
Concession Fee	10,495.00	10,850.00
Donations	5,507.47	3,900.47
ScholarTIPS	-	-
Fundraising Income	1,165.00	-
Grant Income	39,619.80	33,000.00
Membership Dues	-	-
Merchandise	17,658.24	10,637.41
Parade Entry Fee	38,115.71	26,457.55
SOCAN	60.00	220.00
Pride Guide/Program Ad Sales	9,785.00	10,331.94
PrideMART	-	-
Revenue Clearing	-	-
Special Event Tickets	300.00	-
Sponsorship	103,331.50	90,500.00
Sponsorship - Reimbursement	-	8,849.00
<b>Total Income</b>	<b>\$ 283,693.54</b>	<b>\$ 249,863.17</b>
<b>GROSS PROFIT</b>	<b>\$ 283,693.54</b>	<b>\$ 249,863.17</b>
<b>Other Income</b>	-	-
Convenience Fee	-	-
Interest earned	24.73	-
Reimbursed Expenses	-	-
<b>Total Other Income</b>	<b>\$ 24.73</b>	

<b>EXPENSES</b>	<b>2019</b>	<b>2018</b>
Accessibility	3,727.50	3,230.11
Annual General Meeting	-	-
Total Bank charges	1,141.89	1,772.06
Charitable Contributions	5,891.75	8,533.75
Conference	1,533.55	2,163.21
Dues and Subscriptions	5,709.24	6,962.36
Total Equipment Rental	52,745.11	52,623.47
Total External Labour	34,584.03	39,608.61
Total Food and Beverage	27,346.52	26,355.18
Fundraising Expenses	1,027.80	-
Insurance	6,132.00	6,159.00
Total Legal and professional fees	2,624.99	1,531.80
Total Licenses and Permits	11,426.16	6,337.89
Total Marketing	16,274.91	14,828.17
Total Media & Communications	-	39.88
Office expenses	777.39	-
Total Performers	22,730.13	17,855.00
POS	1,353.90	454.76
Total Rent or lease payments	2,505.35	2,148.50
Total Site Fees	14,393.11	13,107.45
Total Staff Expenses	11,908.59	4,319.09
Stationery and printing	672.63	1,426.61
Total Supplies	2,614.85	2,169.80
Theme Launch	-	-
Volunteer Appreciation	274.09	439.63
<b>Total Expenses</b>	<b>\$ 235,143.20</b>	<b>\$ 212,066.33</b>
<b>PROFIT</b>	<b>\$ 47,057.07</b>	<b>\$ 37,996.84</b>